

Advertising opportunities

Enhance your brand & products recognition using our promotional items!



How can we promote our participation in the fair to potential clients as much as possible before the fair?

Advertisements on e-mail newsletter service and the Beautyworld Japan website are some of your most valuable promotional tools! The digital tools provide potential customers new information 24/7!

E-mail newsletter service	1
Banner on the official fair website	2



What is the most effective tool to approach all visitors during the fair?

Apply for an advertisement page in the official fair guide! This is the only printed tool which is distributed during the fair. Also, commercial video on the Esthetic / Hair & Nail stage screen has a great impact to the visitors!

Advertisement in the official fair guide	3
Commercial video on the Esthetic / Hair & Nail stage screen	4
On-site advertisement board	5



How can we promote ourselves over extended periods of time?

Use a combination of placing advertisements in the official fair guide & tailored pre- / post-fair e-mail shot service. The digital and printed tools cover a wide range of promotional activities.

Banner on the official fair website	2
Advertisement in the official fair guide	3
Tailored pre- / post-fair e-mail shot service ...	6

Beautyworld Japan will be held 3 times a year!
Wonderful opportunities all through Beautyworld Japan
in Osaka, Fukuoka and Tokyo.
Enquiry ▶ promotion@japan.messefrankfurt.com



Benefit of exhibiting at trade fairs

Do you realise what the main purpose of the participation at this trade fairs is?
If so, do you share it with your staff members?

One of the unique feature of trade fair is collecting a large number of prospects from all over the world, in the one place, over a short time.

This allows you to conduct your business and marketing activities intensively and effectively!



Successful preparation in trade fairs

Before the fair

- 1 Set the simple and clear target and share them with your members.
- 2 Announce your participation on your website & E-mail using the digital tools (the fair logo).
- 3 Send the invitations to your prospects. Make the best use of promotional tools which the organiser provide!
- 4 Prepare giveaway samples, catalogues & the price list.
- 5 Visitor-friendly booth design will bring more business and customers to you.
- 6 Apply for promotion opportunities! Place advertisement on the official fair guide & website. Almost all the buyers will check them during the show.

During the fair

- 1 Setting a decision maker and expert staff at your booth is very effective. Also, preparing a full time interpreter is very important.
- 2 Hold events, presentations, small talk show ...etc. It makes the opportunities to communicate with the visitors.
- 3 Provide the exclusive offers which is only at the fair ground. Buyers will love it!

After the fair

- 1 Immediate customer follow-up will be the key to success. Send the thank you letters, brochures..etc.

Package discount available

10%OFF

To encourage your effective multi-angled promotional approach to targeting visitors, we offer **10% discount** for multiple orders of promotional tools. You can select 2 items or more from the tools marked as **Package discount available**. Let's promote your exhibit in the most effective way!

Advertising opportunities

* With adherence to the Consumption Tax Act in Japan, 10% tax is charged upon all prices declared for fairs of Messe Frankfurt Japan Ltd. taking place after 1 October 2019.

1 E-mail newsletter service / Logo ads on e-mail newsletter

Before the fair

Package discount available

Deadline
Data submission deadline

9 August 2019
23 August 2019

The organiser sends out an e-mail newsletter to a carefully selected database. This newsletter contains overall show information. You can promote your participation to the potential customers.

● E-mail newsletter ad service

Price	JPY 180,000 (tax excluded)
Contents	Text advertising (Japanese: up to 100 letters), 1 image (picture) and URL

● Logo ads on e-mail newsletter

Price	JPY 80,000 (tax excluded)
Contents	1 logo with other advertisers

Delivery schedule (3 times in total)	w/c 2 September 2019, w/c 17 September 2019, w/c 30 September 2019
Number of targets	Approx. 60,000 e-mail addresses in Japan
Targets	Industry participants, press, pre-registered visitors
Format	HTML

*An instruction will be provided by the organiser after receiving an application.

*Images in HTML e-mails may not load / display depending on the user's browser / e-mail application.

*This service is only available for the first 3 applicants.

*The e-mail states that it is from Beautyworld Japan organiser's office in the title and text.

*Text must be in Japanese. Translation service is available. Please contact the organiser for the details.



Image of logo ads

Order Submit the application form for advertising opportunities.

2 Banner on the official fair website **RENEWAL**

Before & after & during the fair

Package discount available

Deadline
Data submission deadline

26 July 2019
2 August 2019

Don't miss this opportunity to promote your participation to your potential customers by using the banner ads.

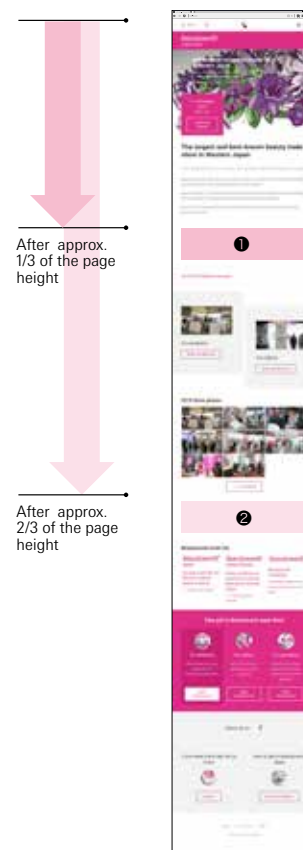
Type of banner	Placement of banner	Size	Price (tax excluded)
① First	After approx. 1/3 of the page height	W1,140 × H285	JPY 200,000
② Second	After approx. 2/3 of the page height	W1,140 × H380	JPY 250,000

*Digital banner runtime: start 4 weeks before the show and end 4 weeks after the show.

*Your banners can also be viewed on mobile devices.

*Our algorithms ensure that your banner is displayed **before, during and after the trade fair** depending on the campaign period, no matter how many ad impressions you book.

Order Submit the application form for advertising opportunities.



Image

3 Advertisement in the official fair guide

During the fair

Package discount available

Enhance your presence even before, during and after the fair!

Our official fair guide will be put on our official fair website before the fair and distributed to all visitors at the venue.

Format	Size (mm)	Price (tax excluded)
① 1/4 page (landscape)	W135 × H45	JPY 150,000
② 1/2 page (landscape)	W135 × H95	JPY 250,000
③ 1 page	W148 × H210	JPY 400,000
④ Inside back cover	W148 × H210	JPY 600,000
⑤ Back cover	W148 × H210	JPY 800,000

How to distribute	at the fair / official fair website / e-mail newsletter.
Providing	original data (Recommended for record your hall number, booth number and contact information.)

*An instruction will be provided by the organiser after receiving an application.

*①②③ are only available for the first 1 applicant.

*The organiser will receive applications first-come-first-served basis.

*The organiser will assign the position of advertisement.

*Color proof will not be issued.

Deadline	9 August 2019
Data submission deadline	30 August 2019



Image

Order Submit the application form for advertising opportunities.

4 Commercial video on the Esthetic / Hair & Nail stage screen

During the fair

Don't miss this wonderful opportunity! Promote your brand, booth and products using this effective platform. Our seminar program Esthetic / Hair & Nail stage consistently gathers many visitors and is one of the most popular events during the fair. Take advantage of this integrated promotion scheme!

*Broadcasting before main stage seminars: 30 second video for 3 days = 9 – 10 times on average

*The price includes: commercial broadcasting fee and the production fee.

*This service is only available for **the first 6 applicants**.

*Copyright of the video belongs to the applicant.

Standard plan

Price (tax excluded)	Contents
JPY 150,000 (tax excluded)	+ + + + broadcasting on the screen video data (exhibitor provided) photo data (exhibitor provided) narration editing (incl. subtitles)

High-grade plan

Price (tax excluded)	Contents
JPY 300,000 (tax excluded)	+ + + + + broadcasting on the screen meeting video shooting photo shooting narration editing (incl. subtitles)

Deadline	23 August 2019
Data submission deadline	30 August 2019



Image

Order Submit the application form for advertising opportunities.

5 On-site advertisement board

During the fair

Package discount available

Improve your presence and lead more visitors to your booths!
Visually approach to a number of your potential customers and get immediate promotional effect onsite.

Type	Size (mm)	Price (tax excluded)
Board	W 848 × H1,048	JPY 100,000

*Location will be assigned by the organiser.

Order

Submit the application form for advertising opportunities.

Deadline	30 August 2019
Data submission deadline	13 September 2019



Board image

6 Tailored pre-fair e-mail shot service

Before the fair

NEW

7 Tailored post-fair e-mail shot service

After the fair

The organizer will distribute an tailored e-mail, dedicated to your own promotion to our visitors four weeks before the fair or after the fair. You can chose the delivery target either all or focused visitors in selected business category.

Price	JPY 150,000 (basic charge) + JPY 10 × no. of recipients (volume charge)
Delivery schedule	Before the fair: 4 weeks before the fair After the fair: 3 weeks after the fair
Delivery target	Before the fair: Beautyworld Japan West 2018 visitors, online registered visitors 2019 After the fair: Beautyworld Japan West 2019 visitors, Press
Format / contents	Text 38 letters to 100 lines (Japanese text >> Japanese visitors / English text >> Overseas visitors), images

Order

Submit the application form for advertising opportunities.

Deadline	9 August 2019
Data submission deadline	16 August 2019

Deadline	11 October 2019
Data submission deadline	18 October 2019



Image

For enquiry

Messe Frankfurt Japan Ltd. Beautyworld Japan organiser's office
Shosankan 7F, 1-3-2 Iidabashi Chiyoda-ku, Tokyo 102-0072, Japan
Tel. +81-3-3262-8446 E-mail. promotion@japan.messefrankfurt.com

Free promotional opportunities

Don't miss making full use of our promotional items!

1 Free admission tickets & stickers

Deadline

2 August 2019

Free admission tickets & stickers will be available upon your request.

Order

Online exhibitors' page



Image



Image

2 Banner & logo

Announce your participation on your website, SNS and your e-mail signature.



Download

Online exhibitors' page

3 Online exhibitor search

Deadline

9 August 2019


In August 2019, the online exhibitor search will open on the official fair website. Register your product and company information for the potential clients before and after the fair. Each exhibitor will receive 1 page on the website to promote their new products.

Translation: English → Japanese **JPY 3,500** (tax included)

Registration

Online exhibitors' page

BWW2019 Application form for advertising opportunities

Submit to  Beautyworld Japan Organiser's office / Messe Frankfurt Japan Ltd.
E-mail. promotion@japan.messefrankfurt.com

Date: / /

Exhibitor name

Contact person (Mr./Ms.)

Address

Country

E-mail.

Tel.

Fax.

Package discount available 10%OFF is available! For details, check the Promotion guide or contact: promotion@japan.messefrankfurt.com

Package discount	Non-package	Items	Price (tax excluded)		
1 E-mail newsletter service / logo ads on e-mail newsletter Package discount available Deadline 9 August Data submission deadline 23 August					
<input type="checkbox"/>	<input type="checkbox"/>	E-mail newsletter service	JPY 180,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	Logo ads on e-mail newsletter	JPY 80,000	×	= JPY
2 Banner on the official fair website Package discount available Deadline 26 July Data submission deadline 2 August					
<input type="checkbox"/>	<input type="checkbox"/>	① Homepage at 30% of the page height	JPY 200,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	② Homepage at 60% of the page height	JPY 250,000	×	= JPY
3 Advertisement in the official fair guide Package discount available Deadline 9 August Data submission deadline 30 August					
<input type="checkbox"/>	<input type="checkbox"/>	① 1/4 page (Landscape)	JPY 150,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	② 1/2 page (Landscape)	JPY 250,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	③ 1 page	JPY 400,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	④ Inside back cover	JPY 600,000	×	= JPY
<input type="checkbox"/>	<input type="checkbox"/>	⑤ Back cover	JPY 800,000	×	= JPY
4 Commercial video on the Esthetic / Hair & Nail stage screen Deadline 23 August Data submission deadline 30 August					
	<input type="checkbox"/>	Esthetic stage	<input type="checkbox"/>	Standard plan	JPY 150,000 × = JPY
	<input type="checkbox"/>	Hair & Nail stage	<input type="checkbox"/>	High-grade plan	JPY 300,000 × = JPY
5 On-site advertisement board Package discount available Deadline 30 August Data submission deadline 13 September					
<input type="checkbox"/>	<input type="checkbox"/>	Board	JPY 100,000	×	= JPY
6 Tailored pre-fair e-mail shot service Deadline 9 August Data submission deadline 16 August					
	<input type="checkbox"/>	Before the fair	JPY 150,000 (basic charge) + JPY 10 × no. of recipient = JPY * Volume and category charges will be charged separately.		
	<input type="checkbox"/>	After the fair	JPY 150,000 (basic charge) + JPY 10 × no. of recipient = JPY * Volume and category charges will be charged separately.		
7 Tailored post-fair e-mail shot service Deadline 11 October Data submission deadline 18 October					
	<input type="checkbox"/>	Before the fair	JPY 150,000 (basic charge) + JPY 10 × no. of recipient = JPY * Volume and category charges will be charged separately.		
	<input type="checkbox"/>	After the fair	JPY 150,000 (basic charge) + JPY 10 × no. of recipient = JPY * Volume and category charges will be charged separately.		

*With adherence to the Consumption Tax Act in Japan, 10% tax is charged upon all prices declared for fairs of Messe Frankfurt Japan Ltd. taking place after 1 October 2019.

*The promotional tools are provided to the exhibitors of Beautyworld Japan West 2019 only.

*Upon receiving your application form, the detailed information on how to submit the ad data will be sent to you.

*The invoice will be sent to the address written on this application form.

*If you wish to cancel an order after submitting the application form, the full amount will be charged as the cancellation fee.

Total: JPY